

## Performance and risk statistics<sup>1</sup>

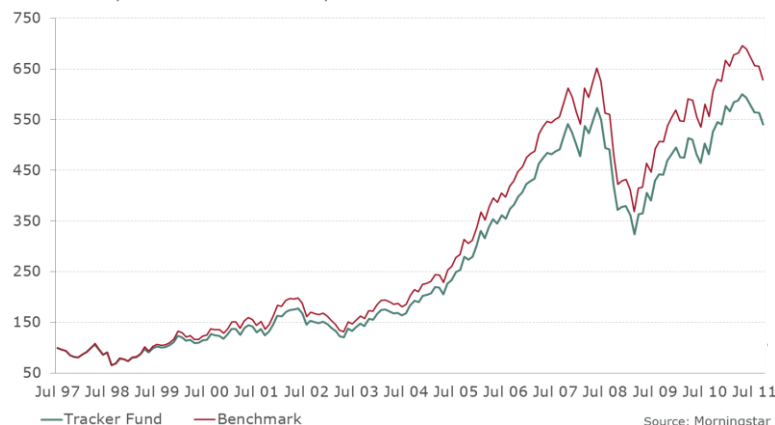
|                 | Fund  | Benchmark | Outperformance |
|-----------------|-------|-----------|----------------|
| 1 year          | 2.9%  | 3.6%      | -0.7%          |
| 3 years         | 8.6%  | 9.4%      | -0.8%          |
| 5 years         | 7.2%  | 7.9%      | -0.8%          |
| Since inception | 12.6% | 13.9%     | -1.3%          |


All performances annualised

|                      | Fund   | Benchmark |
|----------------------|--------|-----------|
| Annualised deviation | 21.5%  | 22.4%     |
| Sharpe ratio         | 0.1    | 0.1       |
| Maximum gain*        | 36.5%  | 37.4%     |
| Maximum drawdown*    | -43.6% | -43.4%    |
| % Positive months    | 57.1%  | 57.1%     |

\*Maximum % increase/decline over any period

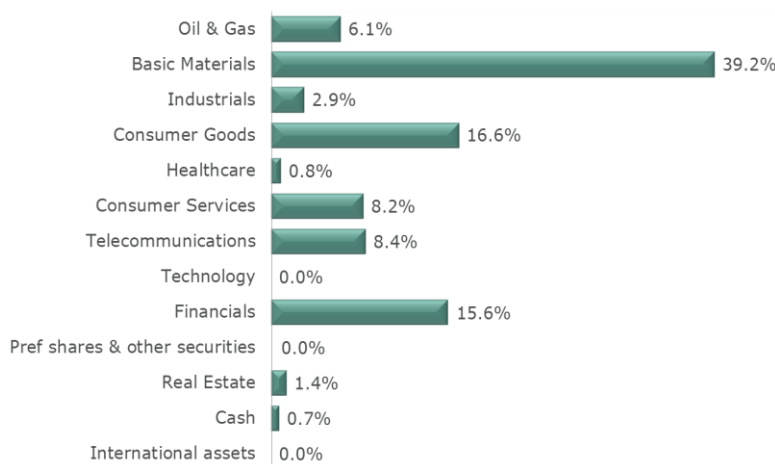
Cumulative performance since inception



|                                     |  |
|-------------------------------------|--|
| <b>Portfolio manager</b>            | Aslam Dalvi  |
| <b>Fund category</b>                | Domestic - Equity - Large Cap  |
| <b>Fund objective</b>               | To track the movements and replicate the performance of the FTSE/JSE Top 40 Index over time.   |
| <b>Risk profile</b>                 | <br>Medium - High   |
| <b>Suitable for</b>                 | Investors who are seeking to own the entire stock selection of the JSE/FTSE Top 40 at a low cost, and who seek long-term capital growth with no short-term income requirements. Investors would be able to withstand short-term market fluctuations in pursuit of maximum capital growth over the long term. |
| <b>Benchmark</b>                    | FTSE/JSE Top 40 Index  |
| <b>Launch date</b>                  | 1 August 1997  |
| <b>Fund size</b>                    | R67.4 million  |
| <b>NAV</b>                          | 3581.86 cents  |
| <b>Distribution dates</b>           | 30 June, 31 December   |
| <b>Last distribution</b>            | 30 June 2011: 31.88 cpu  |
| <b>Minimum investment</b>           | Lump sum: R5 000; Debit order: R500  |
| <b>Fees (excl. VAT)<sup>2</sup></b> | Initial fee: 0.00%<br>Financial adviser fee: max 3.00%<br>Ongoing advice fee: max 1.00% pa<br>Annual management fee: 0.50%   |
| <b>TER<sup>3</sup></b>              | 0.68% per annum  |

Unconventional thinking. Superior performance

## Effective asset allocation exposure



## Top ten holdings

| Company           | % of fund   |
|-------------------|-------------|
| BHP Billiton      | 11.3        |
| Anglo American    | 9.1         |
| SABMiller         | 8.0         |
| MTN               | 6.2         |
| Sasol             | 5.3         |
| Richemont         | 4.7         |
| Standard Bank     | 3.6         |
| Naspers           | 3.5         |
| Anglogold Ashanti | 3.2         |
| Impala Platinum   | 2.6         |
| <b>Total</b>      | <b>57.4</b> |

The Kagiso unit trust range is offered by Kagiso Collective Investments Limited ('Kagiso') registration number 2010/009289/06, a member of the Association for Savings and Investment SA (ASISA). Unit trusts are generally medium- to long-term investments. The value of units may go down as well as up and past performance is not necessarily an indication of future performance. Unit trusts are traded at ruling prices and can engage in scrip lending and borrowing. Unit trust prices are calculated on a net asset value (NAV) basis, which is the total value of assets in the portfolio including any income accruals and less any permissible deductions (brokerage, Uncertificated Securities Tax, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio, divided by the number of units in issue. Instructions must reach Kagiso Collective Investments before 14:00 to ensure same day value. Fund valuations take place at approximately 15:00 each business day and forward pricing is used.

<sup>1</sup> Performance is quoted from Morningstar as at month-end for a lump sum investment using Class A NAV prices with income distributions reinvested. Performance figures are quoted after the deduction of all costs incurred within the fund.

<sup>2</sup> A schedule of maximum fees and charges is available on request and on our website. Fees and incentives may be paid, and if so, are included in the overall costs.

<sup>3</sup> The TER is calculated as a percentage of the average NAV of the portfolio incurred as charges, levies and fees in the management of the portfolio for a rolling 12-month period to end September 2011. A higher TER ratio does not necessarily imply a poor return nor does a low TER imply a good return. The current disclosed TER cannot be regarded as an indication of future TER's.

## Commentary

In dollar terms, world markets had a disappointing quarter with the MSCI World Index closing down 16.5%. Increased concerns around the Eurozone debt crisis saw emerging markets and key Eurozone markets close down sharply. The S&P 500 closed the quarter down 13.9%, the FTSE 100 closed the quarter down 15.5% while the German and French bourse ended the quarter down 31% and 30% respectively. Within emerging markets, Russia (down 31%), Brazil (down 29.4%) and China (down 25.2%) were among the worst performers.

With increasing risk aversion most commodity prices also came under pressure and, apart from gold which ended the quarter up 8.2%, precious metals, oil and base metals were all weaker. The weaker Rand provided some support to our local market as the currency ended the quarter at R8.09 to the dollar, 19.7% weaker than its previous quarters closing level.

The FTSE/JSE All Share Index ended the quarter down 5.8% benefiting to some extent from the weaker currency. Across the major sectors, the FTSE/JSE Resources Index closed the quarter down 10%, while the FTSE/JSE Industrial Index and FTSE/JSE Financial Index closed the quarter down 3.3% and 3.1% respectively.

The fund delivered a return marginally below its benchmark, the FTSE/JSE Top 40 Index, which closed the quarter down 6.6%. All index changes that occurred during the quarter were timeously acted upon so as to minimise the relative risk in the fund.

**Portfolio manager**  
Aslam Dalvi